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**A Critique Of The Conventional/Orthodox Approach**

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## A CRITIQUE OF THE CONVENTIONAL/ORTHODOX APPROACH

### BACKGROUND

Essentially ethnocentric/western application of criteria of development/underdevelopment.

### THREE APPROACHES TO "DEVELOPMENT THEORY" STEMMING FROM ABOVE

#### BACKGROUND:

a. Index approach:

Basically the approach of the economist -- simple variables, (number of radios etc) as indicators of progress -- not linked together totally unable to capture qualitative changes in social structure.

b. Theories of Differentiation

Traditional societies have simple structures, modern societies more complex and differentiated. A vertical approach ignores (i) horizontal dimensions, (ii) interrelationship of power roles within industrial societies, (iii) complexity and history of many so called traditional societies that was far from simple, (iv) an equation of 'modern' with western capitalism, (v) an equation of desired values with the industrial work ethic and the values of free enterprise.

c. Theories of Exogenously induced change

Basically that inert, static, backward societies are brought to life by outside influences such as technical aid, knowledge resources, ideas, etc. This ignores drawing of capital from the under-developed to the developed; implies totally wrong approval to the role of ideas - (the idealist theory of history). Ignores structure and stratification from which stems the conflict and from which values and change emerge. Inadequacy of 'growth' approach failure to recognise pressure on natural resources.

THREE APPROACHES MORE SPECIFICALLY RELATED TO COMMUNICATION AND DEVELOPMENT MAY BE RELATED TO THE ABOVE

1. Correlation Approach

- a. Simple Association: The simple old Unesco approach say newspapers related to 'income' and 'urbanisation'. Note dubious conceptualization and no account of distribution re income.
- b. Causal: The Lerner take-off version of causality -- at heart little more than ecological determinism -- "peasants come to town, learn to read, study the newspaper and then vote wisely. Raises all sorts of question about the indicators used such as 'education', 'democracy', 'political development' all of which are devoid of content. EG Education as seen as the number of pupils passing through a school system not a system of cultural transmission or an agent of socialization - \_\_\_\_\_. In any case even taking the model with all its faults there are many deviant cases. Totally inadequate sociological understanding of the nature of society, social processes, etc, etc.

2. Empathy Approach

"Psyche mobility" transform the personality -- mobile psyche --- mobile people --- progress etc. Weak methods. "What would you do if you were?" little replication: similar attitudes to Lerner's Balgat shepherd found in urban poor in USA. N.B. Lack of empathy is the result of frustrated experience not the cause of fatalism. Ignorance of nature of problems and movement in traditional societies and the political structure is evident.

3. Diffusion Approach

From exogenous change approach. (Rogers) People must be persuaded to adopt, if they do adopt new society will be created. Media exposure is key intervening variable together with education.

Again, look at definition of central terms such as 'change'. This embraces exogenous influence, cultural determination and the excessive emphasis on the quantitative e.g. (higher per capita incomes. It is idealistic, individualistic, psychological, sociologically naive, ignores content of media dealing only with exposure - nothing on the 'message givers', policy, etc. Also individual characteristics (what really matter<sup>according to Roger</sup> unrelated to social structure, institutions, stratification, etc.

Key concern is with (unstructured) innovative individualism.

#### OTHER POINTS TO NOTE: GENERAL

1. Middle class idealization of individual mobility and the rewards of deferred gratification -- "tighten your belt more effort more reward" \_\_\_\_\_
2. Superimposition of the desirability of western middle-class styles of life.
3. Emphasis on discrete units and isolated messages -- ignoring the role of communication with regard to broad types of action -- disembodies.
4. This all stems from the assumption that the goals of development and the role of the media in attaining these are beyond dispute. Concern confused to process and, therefore, to the forms and instances of diffusion.
5. This means that values, individual and community needs have no place in what is essentially a quantified materialistic view.
6. Although the above mentioned emphasis might be associated with consumerism, the paradigm does not allow for the under and more pervasive influence of consumerism and related forces which stem

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from the overall international activities of the communication and related industries. Specific dev-com action is but a drop in the ocean when the international commercial flood -- which may be far more influential -- is taken into account.

7. The inadequacy of the paradigm has also resulted in the confusion and sometimes apparent dechotomization and even conflict which characterizes much of the discussion in the field including our own (two levels). An adequate approach would avoid the dechotomy and make the integration of macro and micro levels more feasible.
8. Further points in this connection include the following:

#### I. DEFINITION

1. Devcom has been defined at various levels:
  - a. macro/systematic level, e.g. process, infrastructure, social structure, etc.
  - b. micro technical level, i.e., development support communication.
2. The two cannot be totally separated. Devcom can only be meaningful if:
  - a. It can identify the problems of the system, points out the crucial elements and its working, and propose alternatives.
  - b. It is capable of bringing the change or implement the alternatives by both:
    - intervention at the systematic level and
    - DSC to stimulate change through the mechanism of the technical/micro elements.

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II. REDEFINITION OF CONCEPT should include:

1. Awareness of the changing environment.
2. The concept of sustainable development, i.e., developing the capability of the system/society to support itself continuously in the future.
3. A new definition should at least touch the following aspects of Devcom:
  - a. the function: to transform society from an unfavourable state to a better one.
  - b. Objective: to develop the fullest potentials of the society and obtain the highest quality of life. Quality of life here meaning:
    - economic/material as well as social/cultural
    - physical as well as non-physical (e.g., justice, etc)
    - universal standards (accepted by all societies) as well as indigenous standards.
  - c. Context: the environment of development and communication.
9. A completely ahistorical approach to traditional societies ignoring complexity, colonialism and international capitalism. Therefore, no question of looking at such possibilities as cultural erosion, loss of identity, etc.
10. Undoing all the above is the total lack of an appropriate model of society a fake image of man, a crude approach to the notion

of influence and an unsophisticated narrow appreciation of the communication process. It is this ahistorical, asociological orientation that is at the heart of the problem as it would be at the heart of the problematic of any other paradigm that coems in for scrutiny.

11. Finally, one cannot leave the critique without a further reference to the sociology of knowledge at the ideology of research. Obviously, research is not carried out in a vacuum. New research is completely untouched by external forces but some are more duly contaminated than others. Perhaps this is best illustrated by tht title of ROHAN SAMARAJIWA's well researched paper - The Murky Beginnings of the Communication and Development Fields: Vocie of America and 'The Passing of Traditional Society'. Let us strive to avoid further murky beginnings which often lead to sticky ends.

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